VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

Financial Statements as of
September 30, 2023
Together with
Independent Auditor's Report

Bonadio & Co., LLP
Certified Public Accountants

VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

TABLE OF CONTENTS
SEPTEMBER 30, 2023

Bonadio & Co., LLP
Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

March 5, 2024

The Board of Directors of
VISIONS/Services for the Blind and Visually Impaired:

Opinion

We have audited the accompanying financial statements of VISIONS/Services for the Blind and Visually Impaired (VISIONS) (a nonprofit organization), which comprise the statement of financial position as of September 30, 2023, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of VISIONS as of September 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of VISIONS and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about VISIONS' ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

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(Continued)

INDEPENDENT AUDITOR'S REPORT
(Continued)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of VISIONS' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about VISIONS' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited VISIONS' 2022 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 14, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Bonadio & Co., LLP

VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

STATEMENT OF FINANCIAL POSITION
SEPTEMBER 30, 2023
(With summarized comparative information as of September 30, 2022)

ASSETS	2023	2022
Cash and cash equivalents	$ 866,932	$ 1,257,078
Investments - without donor restrictions	10,238,031	9,363,983
Interest and dividends receivable	125,501	117,328
Government grants receivable	1,441,504	1,752,209
Contributions receivable	46,552	212,000
Prepaid expenses and other assets	226,136	212,140
Fixed assets, net	7,987,633	7,667,214
Beneficial interest in perpetual trusts	3,652,138	3,487,995
Long-term investments - with donor restrictions	93,754,686	85,632,841
Total assets	$ 118,339,113	$ 109,702,788
LIABILITIES AND NET ASSETS		
LIABILITIES:		
Accounts payable and accrued expenses	$ 583,204	$ 517,575
Government advances	371,063	411,063
Total liabilities	954,267	928,638
NET ASSETS:		
Without donor restrictions	19,830,862	19,152,932
With donor restrictions	97,553,984	89,621,218
Total net assets	117,384,846	108,774,150
Total liabilities and net assets	$ 118,339,113	$ 109,702,788

The accompanying notes are an integral part of these statements.

VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED SEPTEMBER 30, 2023
(With summarized comparative information for the year ended September 30, 2022)

		Without Donor Restrictions	With Donor Restrictions	Total 2023	Total 2022
REVENUES, GAINS AND OTHER SUPPORT:					
Contributions and bequests		$ 420,580	$ 667,094	$ 1,087,674	$ 1,120,533
Community events	138,853				
Less: direct expenses of community events	(25,276)	113,577	-	113,577	218,318
Government support		322,405	5,361,991	5,684,396	6,025,763
Special events	238,303				
Less: direct expenses of special events	(66,057)	172,246	-	172,246	172,594
VCB contributions		23,758	-	23,758	30,947
Interest and dividends		296,165	1,800,665	2,096,830	1,770,192
Net realized and unrealized gain on investments, net of investment fees of $677,094 and $768,998, respectively		1,381,355	11,206,610	12,587,965	(19,236,674)
Other revenues		36,363	-	36,363	37,334
Net assets released from restrictions		11,267,737	(11,267,737)	-	-
Total revenues, gains, and other support		14,034,186	7,768,623	21,802,809	(9,860,993)
EXPENSES:					
Program services					
VCB		3,105,001	-	3,105,001	2,431,287
Community services		7,128,673	-	7,128,673	6,732,169
Selis Manor		1,524,187	-	1,524,187	1,416,152
Total program services		11,757,861	-	11,757,861	10,579,608
Supporting services					
Management and general		964,416	-	964,416	977,264
Fundraising		633,979	-	633,979	523,368
Total supporting services		1,598,395	-	1,598,395	1,500,632
Total expenses		13,356,256	-	13,356,256	12,080,240
Change in fair value of beneficial interest in perpetual trusts		-	164,143	164,143	(988,705)
CHANGE IN NET ASSETS		677,930	7,932,766	8,610,696	(22,929,938)
NET ASSETS - beginning of year		19,152,932	89,621,218	108,774,150	131,704,088
NET ASSETS - end of year		$ 19,830,862	$ 97,553,984	$ 117,384,846	$ 108,774,150

VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2023
(With summarized comparative information for the year ended September 30, 2022)

	Program Services				Supporting Services				Total	
	VCB	Community Services	Selis Manor	Total	Management and General	Fundraising	Direct Expenses of Events	Total	2023	2022
Salaries	$ 1,247,679	$ 4,498,558	$ 840,570	$ 6,586,807	$ 577,964	$ 411,631	$ -	$ 989,595	$ 7,576,402	$ 6,695,721
Payroll taxes and employee benefits	429,301	1,812,698	335,541	2,577,540	270,943	166,763	-	437,706	3,015,246	2,879,589
Total salaries, taxes and employee benefits	1,676,980	6,311,256	1,176,111	9,164,347	848,907	578,394	-	1,427,301	10,591,648	9,575,310
Food	364,244	-	191,214	555,458	-	-	-	-	555,458	424,705
Depreciation	397,705	19,198	3,879	420,782	4,147	1,839	-	5,986	426,768	451,875
Repairs and maintenance	231,478	28,546	42,282	302,306	6,166	9,895	-	16,061	318,367	297,551
Insurance	58,345	147,817	27,796	233,958	27,180	12,056	-	39,236	273,194	248,780
Utilities	213,929	11,301	2,048	227,278	2,441	1,083	-	3,524	230,802	217,026
Program supplies and expenses	9,519	202,084	18,901	230,504	-	-	-	-	230,504	210,344
Professional fees	5,046	161,044	1,801	167,891	45,729	952	-	46,681	214,572	205,295
Transportation	71,024	87,143	5,019	163,186	1,061	2,514	-	3,575	166,761	123,802
Community and special events admissions and donor costs	-	-	-	-	-	-	91,333	91,333	91,333	98,952
Occupancy	10,239	41,101	7,447	58,787	8,879	3,938	-	12,817	71,604	80,443
Miscellaneous	13,971	30,317	11,163	55,451	6,313	5,212	-	11,525	66,976	48,347
Subscriptions, dues and conferences	7,138	27,767	6,339	41,244	5,577	7,580	-	13,157	54,401	31,081
Telephone	14,699	12,330	16,175	43,204	935	415	-	1,350	44,554	34,821
Printing	7,508	15,798	5,045	28,351	1,684	7,470	-	9,154	37,505	36,557
Staff recruitment and development	7,988	17,018	6,122	31,128	3,676	1,631	-	5,307	36,435	48,737
Postage	1,547	13,874	1,314	16,735	1,270	623	-	1,893	18,628	17,227
Laundry	12,082	-	-	12,082	-	-	-	-	12,082	11,265
Office supplies	1,559	2,079	1,531	5,169	451	377	-	828	5,997	17,074
Total expenses	3,105,001	7,128,673	1,524,187	11,757,861	964,416	633,979	91,333	1,689,728	13,447,589	12,179,192
Less expenses deducted directly from revenues on the statements of activities and changes in net assets	-	-	-	-	-	-	(91,333)	(91,333)	(91,333)	(98,952)
Total expenses reported by function on the statements of activities and changes in net assets	$ 3,105,001	$ 7,128,673	$ 1,524,187	$ 11,757,861	$ 964,416	$ 633,979	$ -	$ 1,598,395	$ 13,356,256	$ 12,080,240

The accompanying notes are an integral part of these statements.

VISIONS/SERVICES FOR THE BLIND AND VISUALLY IMPAIRED

STATEMENT OF CASH FLOWS
SEPTEMBER 30, 2023
(With summarized comparative information for the year ended September 30, 2022)

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	$ 8,610,696	$ (22,929,938)
Adjustments to reconcile change in net assets to net cash flow from operating activities:		
Depreciation	426,768	451,875
Decrease (increase) in fair value in beneficial interest in perpetual trusts	(164,143)	988,705
Realized and unrealized gain on investments	(13,265,059)	18,467,676
Contribution restricted for endowment	(5,000)	-
Increase (decrease) in cash attributable to changes in operating assets and liabilities:		
Interest and dividends receivable	(8,173)	2,754
Government grants receivable	310,705	(887,533)
Contributions receivable	165,448	75,000
Prepaid expenses and other assets	(13,996)	(1,339)
Accounts payable and accrued expenses	65,629	(20,736)
Government advances	(40,000)	411,063
Net cash flow from operating activities	(3,917,125)	(3,442,473)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds on sale of investments	28,123,577	27,216,955
Purchase of investments	(23,854,411)	(23,940,857)
Purchase of fixed assets	(747,187)	(152,170)
Net cash flow from investing activities	3,521,979	3,123,928
CASH FLOWS FROM FINANCING ACTIVITIES:		
Contribution restricted to endowment	5,000	-
Net cash flow from financing activities	5,000	-
CHANGE IN CASH AND CASH EQUIVALENTS	(390,146)	(318,545)
CASH AND CASH EQUIVALENTS - beginning of year	1,257,078	1,575,623
CASH AND CASH EQUIVALENTS - end of year	$ 866,932	$ 1,257,078

The accompanying notes are an integral part of these statements.

1. THE ORGANIZATION

VISIONS/Services for the Blind and Visually Impaired (VISIONS) is a nonprofit rehabilitation and social service organization whose purpose is to develop and implement programs to:

- Assist people of all ages who are blind or visually impaired to lead independent and active lives in their homes and communities; and
- Educate the public to understand the capabilities and needs of people who are blind or visually impaired so that they may be integrated into all aspects of community life.

VISIONS fulfills its purpose by providing:

- Individualized rehabilitation training at home or in the community and in group settings
- Social services
- Employment training and job development
- Group and community education and activities

VISIONS' programs focus on individuals with low income who are located primarily in the Greater New York Metropolitan area who are blind or visually impaired, including those with multiple disabilities, elderly, limited-English speakers, and culturally diverse consumers.

In connection with the services it provides, VISIONS operates a training facility renamed VISIONS Center on Blindness (VCB). This facility was formerly known as Vacation Camp for the Blind. VCB is located in Spring Valley, New York. A new building and program called the Vocational Rehabilitation Center opened at VCB in August 2017. In addition, VISIONS is the service provider for the residents and guests of the building at Selis Manor located in New York City.

VISIONS is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and has been classified as a public charity as defined in Section 509(a)(1) of the Internal Revenue Code (IRC), thereby qualifying donors for the maximum charitable deduction allowed under the IRC. VISIONS is funded primarily through investment income, government support, and contributions.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation
The financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP).

Estimates
The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Financial Statement Net Asset Presentation
Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes. The Board may designate a portion of these net assets for a specific purpose which makes them unavailable for use at management's discretion.

Net Assets With Donor Restrictions – Net assets with donor restrictions consist of net assets whose use is limited by donor-imposed, time and/or purpose restrictions. Some net assets with donor restrictions include a stipulation that assets provided be maintained permanently (perpetual in nature) while permitting VISIONS to expend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board approved spending policy.

As of September 30, 2023 and 2022, there were no net assets with board designations.

Cash and Cash Equivalents
VISIONS considers highly liquid investments with an original maturity of three months or less when purchased, other than cash and cash equivalents included in VISIONS' investment portfolio to be cash equivalents. VISIONS maintains cash balances at financial institutions and at times has balances in excess of federally insured amounts. VISIONS has not experienced any losses in these accounts and believes it is not exposed to any significant risk with respect to cash and cash equivalents.

Investments
Investments are stated at fair value. Investments, in general, are exposed to various risks such as interest rate, credit, and overall market volatility. Due to the level of risk associated with certain investments, it is at least reasonably possible that changes in the values of investment securities will occur in the near term, based on market fluctuations, and that such changes could materially affect the amounts reported in the financial statements.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

U.S. GAAP establishes a framework for measuring fair value. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). Level 1 inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that VISIONS has the ability to access. Level 2 inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability. Level 3 inputs to the valuation methodology are unobservable and significant to the fair value measurement. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used as of September 30, 2023 as compared to those used as of September 30, 2022.

U.S. Treasury and government agency obligations, exchange traded funds, and equity securities are valued using pricing models maximizing the use of observable inputs for similar securities.

Corporate obligations and mortgage-backed securities are valued at fair value by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer.

Investment funds are valued at the closing price reported on the active market on which the individual securities are traded.

Beneficial interest in perpetual trusts are valued based on the fair value of the underlying assets.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while VISIONS believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

See Note 5 for the table that sets forth by level, within the fair value hierarchy, the assets at fair value as of September 30, 2023 and 2022.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Contributions Receivable

Unconditional promises to give are recognized as revenue when the promise is received. Unconditional promises to give that are expected to be collected within one year are recorded at fair value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on these amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received if material. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met. All contributions receivable are due within the current operating cycle at September 30, 2023 and 2022.

Government Grants Receivable

VISIONS records receivable from government grants based on established rates or contracts for services provided. Interest is not charged on overdue receivables.

Allowance for Doubtful Accounts

VISIONS has determined that an allowance for uncollectible government grants receivable or contributions receivable is not necessary as of September 30, 2023 and 2022. Such estimate is based on management's assessments of the creditworthiness of its funding sources, the aged basis of its receivables, as well as current economic conditions, subsequent collections, and historical information.

Fixed Assets

Fixed assets are stated at cost or fair value at the date of contribution, less accumulated depreciation. These amounts do not purport to represent replacement or realizable values. Acquisitions with a cost of $5,000 and an estimated useful life greater than one year are capitalized at cost. Depreciation is provided on the straight-line method over the estimated useful lives of the assets.

Beneficial Interest in Perpetual Trusts

VISIONS has beneficial interests in funds held in perpetual trusts by other entities as trustees. The fair value of VISIONS' beneficial interest in these perpetual trusts is estimated to be equal to the fair value of the portion of assets underlying the trusts attributable to VISIONS' interest and is classified as net assets with donor restrictions. These assets are not controlled by VISIONS nor are they available for use, therefore, these assets are not subject to VISIONS' investments and spending policies relating to investments with donor restrictions.

Government Support

Revenues from government agencies are recognized when earned. Expense-based grants are recognized as allowable expenses are incurred. Performance-based grants are recognized as milestones are achieved. There were no provisions for disallowances reflected in the accompanying financial statements since management does not anticipate any material adjustments.

VISIONS recognizes revenue from government grants as revenue when eligible costs are incurred, or services performed. A receivable is recognized to the extent revenue earned exceeds cash advances. Conversely, government advances are recorded when cash advances exceed support and revenue earned.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition

U.S. GAAP outlines a five-step framework for recognizing revenue from exchange transactions. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which VISIONS expects to be entitled in exchange for those goods or services.

Program service revenue is recognized at approved government or foundation rates when VISIONS satisfies their performance obligations under contracts by transferring services to eligible individuals. VISIONS' performance obligations include providing vision rehabilitation, pre-employment/work readiness, placement, technology training, children and youth, older adult center, unpaid caregiver support and respite services, as well as other services to individuals living with vision loss and other disabilities. The transaction price is based on established contracts and grants for services provided. These rates may be negotiated or set and determined by the government entity for allowable expenditures in rate setting periods that are generally every 5-6 years or more for city and state government contracts.

Revenue from the provision of these services is generally billed monthly based on the type of services provided and per payors' requirements. City contract payments are generally received within 30 days of billing once the contract is fully registered, which may take more than 6 months from initial approval. State contract billed payments can take 3-9 months or longer to be received. Foundation grants are generally received in advance and reconciled annually.

VCB Contributions

VCB contributions for services are based upon ability to pay as determined by the participant.

Occupancy Expense

Occupancy expense for the years ended September 30, 2023 and 2022 consists of office condominium maintenance charges.

Functional Allocation of Expenses

Expenses directly attributable to specific functions of VISIONS are reported as expense of those functional areas. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries, payroll taxes and employee benefits, occupancy, telephone, and utilities, which are allocated on the basis of estimates of employee time.

Summarized Financial Information

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class or functional expense categorization. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with VISIONS' financial statements as of and for the year ended September 30, 2022, from which the summarized information was derived. Certain 2022 amounts have been reclassified to conform with 2023 financial statement preparation.

3. LIQUIDITY AND AVAILABILITY OF RESOURCES

VISIONS' financial assets available for general expenditures, that are without donor restrictions limiting their use, within one year of the statement of financial position date comprise the following:

Financial assets at:	2023	2022
Cash and cash equivalents	$ 866,932	$ 1,257,078
Investments	103,992,717	94,996,824
Interest and dividends receivable	125,501	117,328
Government grants receivable	1,441,504	1,752,209
Contributions receivable	46,552	212,000
Beneficial interest in perpetual trusts	3,652,138	3,487,995
Financial assets available at year-end	110,125,344	101,823,434
Less amounts unavailable for general expenditures within one year, due to:		
Endowments and beneficial interest in perpetual trusts	(97,322,734)	(89,212,589)
Restricted by donors for purpose or time restrictions	(231,250)	(408,629)
Total financial assets available for general expenditures within one year	$ 12,571,360	$ 12,202,216

VISIONS maintains a policy of structuring its financial assets to be available for its general expenditures, liabilities, and other obligations as they become due. In the event of unanticipated liquidity needs, the investments without donor restrictions can be liquidated when such funds are needed.

4. RETIREMENT PLAN

VISIONS sponsors a defined contribution pension program under Section 403(b) of the Internal Revenue Code. Employees may make voluntary contributions to the plan. VISIONS contributes 5% of an eligible employee's salary provided that such employee has been employed full time by VISIONS for at least one year. For the years ended September 30, 2023 and 2022, such contributions resulted in expenses of $299,041 and $297,779, respectively.

5. INVESTMENTS AND ASSETS MEASURED AT FAIR VALUE

Assets measured at fair value as of September 30, 2023 are as follows:

		Total	Level 1	Level 2	Level 3
Corporate obligations		$ 12,054,930	$ -	$ 12,054,930	$ -
U.S. Treasury and government agency obligations		4,910,710	-	4,910,710	-
Mortgage-backed securities		599,129	-	599,129	-
Equity securities		73,191,380	73,191,380	-	-
Investment funds		317,236	317,236	-	-
Exchange traded funds					
Equity funds	$ 5,800,410				
Fixed income funds	193,922				
Total exchange traded funds		5,994,332	5,994,332	-	-
Total investments reported on the fair value heirarchy		97,067,717	$ 79,502,948	$ 17,564,769	$ -
Cash and cash equivalents		6,925,000			
Total investments		$ 103,992,717			
Beneficial interest in perpetual trusts		$ 3,652,138			$ 3,652,138

Assets measured at fair value as of September 30, 2022 are as follows:

		Total	Level 1	Level 2	Level 3
Corporate obligations		$ 11,197,435	$ -	$ 11,197,435	$ -
U.S. Treasury and government agency obligations		5,757,782	-	5,757,782	-
Mortgage-backed securities		1,800	-	1,800	-
Equity securities		61,258,699	61,258,699	-	-
Investment funds		275,613	275,613	-	-
Exchange traded funds					
Equity funds	$ 4,981,989				
Fixed income funds	198,500				
Total exchange traded funds		5,180,489	5,180,489	-	-
Total investments reported on the fair value heirarchy		83,671,818	$ 66,714,801	$ 16,957,017	$ -
Cash and cash equivalents		11,325,006			
Total investments		$ 94,996,824			
Beneficial interest in perpetual trusts		$ 3,487,995			$ 3,487,995

5. INVESTMENTS AND ASSETS MEASURED AT FAIR VALUE (Continued)

Total investments as reported on the statement of financial position are comprised of the following at September 30:

	2023	2022
Investments - without donor restrictions	$ 10,238,031	$ 9,363,983
Long-term investments - with donor restrictions	93,754,686	85,632,841
Total investments	$ 103,992,717	$ 94,996,824

Beneficial Interest in Perpetual Trusts

The table below sets forth a summary of changes in the fair value of the Level 3 assets pertaining to the Beneficial Interest in Perpetual Trusts for the years ended September 30:

	2023	2022
Balance at beginning of year	$ 3,487,995	$ 4,476,700
Increase (decrease) in fair value	164,143	(988,705)
Balance at year end	$ 3,652,138	$ 3,487,995

6. FIXED ASSETS

Fixed assets consist of the following as of September 30:

	2023	2022	Estimated Useful Lives
Land	$ 94,500	$ 94,500	
VCB building, equipment and vehicles	3,297,992	2,561,095	3-15 years
Vocational Rehabilitation Center	9,165,624	9,165,624	5-30 years
Office condominium	1,100,000	1,100,000	40 years
Office condominium improvements	481,451	481,451	15 years
Furniture, fixtures and office equipment	247,717	237,427	3-5 years
Selis Manor improvements	26,096	26,096	15 years
Selis Manor office equipment	135,976	135,976	3-5 years
	14,549,356	13,802,169	
Less: Accumulated depreciation	(6,561,723)	(6,134,955)	
	$ 7,987,633	$ 7,667,214	

Depreciation expense for the years ended September 30, 2023 and 2022 was $426,768 and $451,875, respectively.

7. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are available for the following purposes at September 30:

	2023	2022
Subject to expenditure for specific purpose:		
Community services	$ 231,250	$ 353,198
VCB	-	55,431
	231,250	408,629
Donor restricted endowments subject to VISIONS spending policy and appropriation:		
Fund for the Blind	85,733,463	78,429,124
Ilma F. Kern Fund	3,199,392	2,864,360
Selis Manor Fund	1,300,000	1,300,000
Edna F. Blum Fund	1,729,867	1,571,139
Ilma F. Kern Fund of Selis Manor	1,171,608	1,048,921
Wick Stern Fund	281,766	266,114
Strauss Tuition Assistance Fund	135,778	126,213
Other endowment funds	118,722	118,723
	93,670,596	85,724,594
Perpetual Trusts:		
Martin S. Paine	1,963,910	1,890,776
Adrian Jackson	928,646	878,429
Maude Aguilar Leland	745,401	705,856
Charles H. Ruhl	14,181	12,934
	3,652,138	3,487,995
Total net assets with donor restrictions	$ 97,553,984	$ 89,621,218

During the year, net assets with donor restrictions were released from restrictions by incurring expenses satisfying the restricted purposes as follows:

	2023	2022
Community Services	$ 4,401,514	$ 4,702,874
VCB	774,690	941,903
Selis Manor	1,025,259	1,010,408
General operations	5,066,274	4,217,954
	$ 11,267,737	$ 10,873,139

Net appreciation (depreciation) on the assets of the Fund for the Blind is expendable for general purposes. Income generated by the remaining funds is restricted.

7. NET ASSETS WITH DONOR RESTRICTIONS (Continued)

Fund for the Blind

In accordance with the Fund for the Blind documents and VISIONS' by-laws, there are multiple limitations set forth preventing VISIONS from freely accessing the investment earnings derived from the funds' assets. Therefore, the asset value reported on the accompanying statement of financial position does not purport to be the useable value to VISIONS.

8. ENDOWMENT FUNDS

General

VISIONS endowments consist of 12 funds whose assets are to be held in perpetuity. The income from the assets can be used for general operations.

Interpretation of Relevant Law

The Board of Directors of VISIONS adopted the New York Prudent Management of Institutional Funds Act (NYPMIFA). NYPMIFA moves away from the "historic dollar value" standard and permits charities to apply a spending policy to endowments based on certain specified standards of prudence. VISIONS is governed by the NYPMIFA spending policy, which establishes a maximum prudent spending limit of 7% of the average of its previous five years' balance. As a result of this interpretation, VISIONS classifies as net assets with donor restrictions (a) the original value of gifts donated to the donor restricted endowment, (b) the original value of subsequent gifts to the donor restricted endowment, and (c) accumulations to the donor restricted endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in net assets with donor restrictions is classified as net assets with donor restrictions until those amounts are appropriated for expenditure by VISIONS in a manner consistent with the standard of prudence prescribed by NYPMIFA.

Return Objectives, Strategies Employed and Spending Policy

The objective of VISIONS is to maintain the principal endowment funds at the original amount designated by the donor while generating income to support its programs. The investment policy to achieve this objective is to invest in low-risk securities. Investment income earned in relation to the endowment funds is recorded as income with donor restrictions appropriated for the expenditures for which the endowment fund was established. The Trustees of the Fund for the Blind voted a 4.5% monthly distribution for VISIONS based on a 5-year rolling average calculated in December calendar year end for the purpose of operational needs, beginning October 1, 2018. All principal and appreciation/depreciation are considered net assets with donor restrictions. The 4.5% transfer is all revenue without donor restrictions.

Changes in endowment net assets are as follows for the years ended September 30:

	2023	2022
Endowment net assets at beginning of year	$ 85,724,594	$ 105,549,443
Contributions	5,000	-
Interest and dividends	1,800,665	1,619,618
Net realized and unrealized gains	11,206,611	(17,226,513)
Appropriated for expenditure	(5,066,274)	(4,217,954)
	$ 93,670,596	$ 85,724,594

Funds with Deficiencies

VISIONS does not have any funds with deficiencies as of September 30, 2023 and 2022.

9. COMMITMENTS AND CONTINGENCIES

Effective February 1, 2001, The Associated Blind Housing Development Fund Corporation (HDFC) and VISIONS entered into a service provider contract. The term of the agreement is for twenty-five years, through January 31, 2026, with an automatic annual renewal unless six months prior notice is given by either party. To maintain the contract, VISIONS is required to provide social, recreational, and volunteer services for the residents and guests of Selis Manor, a housing complex located on West 23rd Street in Manhattan. The Board of Directors of HDFC, the Tenant Association of Selis Manor, and the United States Department of Housing and Urban Development (HUD) can request the return of the initially funded capital under the service provider contract in the unlikely situation of finding a different service provider for the tenants and community users. The “fund” consists of $1,300,000.

10. BENEFICIAL INTEREST IN PERPETUAL TRUSTS

Four perpetual trusts were established for the benefit of VISIONS. Under the terms of the trusts, the income generated is payable to VISIONS. The contributions were classified as support with donor restrictions and the annual distributions from the trusts are reported as investment income.

11. SUBSEQUENT EVENTS

Subsequent events have been evaluated through March 5, 2024, the date the financial statements were available for issuance.