

2017 ANNUAL REPORT

Turning Possibilities into Realities



Our Vision is For Everyone to See What is Possible

FACTS ABOUT VISIONS

Our Vision is For Everyone to See What is Possible

- 92 years of experience
- 89 cents of every dollar is spent on programs with only 11 cents spent on administration and fundraising
- Services are *FREE* of charge
- Services are provided from birth to death
- Services are provided in all neighborhoods in all five boroughs of NYC, all of Long Island, Lower Westchester and Rockland County
- Services are provided in 10 languages
- Services are provided in the person's home, at VISIONS two service centers in Manhattan and at VCB in Rockland County
- More than 33% of VISIONS staff is blind
- VISIONS is #1 in New York State in placement of blind people in jobs



MISSION STATEMENT

VISIONS/Services for the Blind and Visually Impaired, incorporated in 1926, is a nonprofit rehabilitation and social service organization whose purpose is to develop and implement programs to:

- Assist people of all ages who are blind or visually impaired to lead independent and active lives in their homes and communities.
- Educate the public to understand the capabilities and needs of people who are blind or visually impaired so that they can be integrated into all aspects of community life.

VISIONS fulfills its purpose by providing:

- Individualized rehabilitation training at home or in the community
- Social Services
- Employment Training and Job Development
- Group and Community Education and Activities

VISIONS programs focus on individuals with low income in the greater New York area who are blind or visually impaired, including those with multiple disabilities, elders, limited-English speakers and culturally diverse consumers, and their families.

Each year, VISIONS provides programs and services for over 7,000 individuals. All services are free of charge.

President and Executive Director/CEO Message

We are delighted to share with you VISIONS 2017 Annual Report. The highlights show what is tried and true to our mission, what is new and filling gaps in service and what is preparing VISIONS for the future.

We are proud of the impact we have had on over 7,000 individuals this year. The 2017 outcomes include an:

- increase in the number of blind people that secured employment. VISIONS is #1 for the second year in a row in job placements of blind job seekers.
- increase in the number and type of services provided for blind people of all ages and their families and unpaid caregivers. Over 1500 people received vision rehabilitation services. Over 750 unpaid caregivers received training and support to relieve the burden of caregiving. Over 700 participants registered for the VISIONS Center on Aging senior center. VISIONS added new programs that increased the physical activity, emotional health and social connections of blind center members.



Nancy T. Jones President

Nancy D. Miller Executive Director/ Chief Executive Officer

- increase in the number of days of programming at VISIONS Center on Blindness and the finished construction of the vocational rehabilitation center (VRC). The VRC started serving blind New Yorkers age 18 to 21 years of age in August 2017. The VRC program meets all five pre-employment transition services outcomes recommended by federal legislation.
- increase in funds raised by VISIONS four volunteer community advisory boards and Board of Directors. Volunteers
 helped VISIONS recruit over 600 new participants for services and sponsored special events that introduced many
 new friends to VISIONS including a successful annual May golf and tennis event chaired by volunteers Robbie
 Davis and Ric Apter.
- increase in the knowledge and training of VISIONS staff to work more effectively with children with cortical vision impairment and older persons that are ambivalent about accepting services to cope with their vision loss.

We were able to accomplish so much spending 89 cents of every dollar on programs with only 11 cents on administration and fundraising. An important goal for next year is re-designing VISIONS website to better inform the public of the great work of our staff, the commitment of our Board of Directors and Volunteers and the success achieved by the blind people we serve. We welcome any comments or questions or suggestions by phone 212-625-1616 Ext. 117, by email info@visionsvcb.org, by posting on our Facebook page or commenting on the Great Nonprofits website. Thank you for making VISIONS the agency of choice for so many people and their families experiencing vision loss. Your support enables us to keep all services free of charge for the primarily low income participants that access our services.

<u>Fact:</u> Only 3% of people who would benefit from vision rehabilitation ever receive it. (National Eye Institute)

Solution: VISIONS serves over 1500 people of all ages with vision rehabilitation services with the total number of people served in all programs of over 7,000 annually.

Individuals Served in 2017

Community Services, Vision Rehabilitation & Workforce Development

5,502

VISIONS at Selis Manor VISIONS Center on Aging

1,004

VISIONS Center on Blindness (VCB)

616

VISIONS Programs and Services







VISIONS Programs and Services

Benefits Facilitated Enrollment Blindline[®] Information and Referral Center and website **Caregiver Support Project** Children, Youth and Family Programs C.I.L. Textbooks and Audiobooks Early Intervention Baby and Toddler Program **Employer Advisory Panels** Multilingual Public Education and Outreach NYC Youth and Vision Loss Coalition Occupational Therapy (OT) Orientation and Mobility (O&M) Pre-College Program at Manhattanville Social Work and Mental Health Counseling Summer Transition Program at Queens College Technology Training Vision Rehabilitation Therapy (VRT) VISIONS Center on Aging Senior Center VISIONS at Selis Manor Vocational Rehabilitation Center (VRC) **VISIONS Center on Blindness VCB** Volunteer and Intergenerational Programs Workforce Development and Training for Youth and Adults <u>Fact:</u> Only one third of blind people seeking jobs are working. <u>Solution:</u> VISIONS is #1 in job placements of blind New Yorkers for 2016 and 2017.

<u>Fact:</u> More than half of babies born with vision impairment also have other disabilities. <u>Solution:</u> VISIONS professional certified and licensed staff is trained to work with children with multiple disabilities including children with cortical vision impairment.

<u>Fact:</u> As the population ages, more older persons experience vision loss. <u>Solution:</u> VISIONS operates a senior center adapted and accessible for blind older persons, offers vision rehabilitation to increase independence and provides training and support for unpaid caregivers.



Muriel, 89, Manhattan

Muriel has hearing loss and declining vision loss. She was taught how to use a talking book player and was impressed that even with her hearing loss she was able to hear the book she chose. VISIONS helped provide her with a large print calendar and address book, floor lamp and talking watch to keep track of her appointments. "I learned how to use a "Say-When" device that beeps when my cup is full! I couldn't believe it. I feel a sense of accomplishment that I can now get around independently and safely." Muriel worked with VISIONS Senior Certified Orientation and Mobility Specialist COMS and VISIONS licensed OT/COMS/CVRT and was shown how to get down her front door step. Muriel had a lot of anxiety after a fall earlier in the year. With patience and coaxing, Muriel was highly justified in the sense of accomplishment she felt being able to exit her building independently and safely. She continues her passion, advocacy work at the United Nations.



Elizabeth, 37, Brooklyn

Elizabeth is legally blind because of albinism. She came to VISIONS in May 2016 looking for a job. With help from the VISIONS workforce staff, she landed a job as a bookkeeper at the United Federation of Teachers at the end of October 2016. She struggled with her confidence, work performance and communication with her direct supervisor and ended up losing that job. She was upset and attended the VISIONS workforce soft skills/work readiness class to help her have a better understanding of the expectations of the modern workplace. This training helped her become ready for her next role. A part-time job helped increase her confidence as she continued her work on her communications skills. In August 2017 she finally landed a full time job as a Utility Information Assistant in the Office of Environmental & Energy Program Department. She is very happy in this role and intends to make a career out of this job. Elizabeth believes that, although she had some bumps in the road to successful employment, VISIONS helped her to understand her role in the workforce and find an employer that truly values the skill set she brings to the table.



Axel, 24, Manhattan

Axel was born in Puerto Rico and moved to New York at 14. School was much easier in New York than in Puerto Rico because there were so many accommodations for his vision loss. "Being at VISIONS was the first time that I saw visually impaired people go to work. Through all of the tumultuous times in my life, I've always been able to rely on the support of the staff at VISIONS at Selis Manor." Axel is currently enrolled at LaGuardia Community College studying Business Administration and Marketing. His visual impairment has presented some barriers in school, but he is determined to finish. He says the best lesson he has learned from college is life balance and time management skills. He plans to graduate in December 2018. In his free time, he enjoys hanging out with friends, attending rock concerts and going out to eat. Axel would offer this advice to visually impaired teens. "Accept youself for who you are, never let your impairment define who you are, focus on your goals and never give up."



Ted, 7, Brooklyn

In 2016, a loving family decided to adopt their 7-year-old Asian-American male son. He is totally blind, happy, well-mannered, independent and a highly curious young boy. He attended VCB, located in Rockland County. He participated in the rehabilitation classes, orientation and mobility lessons, and worked closely with the professional specialists to develop his cooking, computer, and personal skills. Ted enjoyed the pool, arts and crafts, gym, and the petting zoo where he was able to touch, observe, and get to ask questions about the animals. His mother made it clear that her expectation attending VCB was to learn of the resources available for her son as well as to make connections with other parents who were going through similar experiences and she did. Ted and his mom participated in the Parent and Me Cooking class where they were receptive to the skills learned. He was able to establish friendships, learn a variety of skills including social skills, identifying money, and using sensory, auditory, and tactile skills to complete laundry. Ted and his mom were delighted by how many things he learned in just one week and how caring and accommodating VISIONS Staff is.



Bernadine, 61, Bronx

"I became blind in 2001. I noticed my vision had been getting foggy. It was so bad I took a cab straight to the eye doctor. I was slowly losing my vision. At the time of my vision loss I had still been working. Once I stopped, I was given the number to the Commission for the Blind and they connected me with VISIONS. I was introduced to Selis Manor their 23rd Street location and joined the Moving Forward support group for people with vision loss. It gave me a space where I could open up and talk about my feelings and private experiences. They made everything feel more normal. At home, I had family either denying my vision loss or making me feel "less than" for having vision loss. At VISIONS, I had support. The group convinced me to start using a long cane and gave me the permission I needed to ask people for help. That was something very new to me, but it has served me well. I've come a long way from the start of my vision problems to now. When I lost my vision, I couldn't drive, my friends no longer called around, and some of my family made me feel ashamed. VISIONS gave me a purpose, a place to go and an escape. At VISIONS, I learned that I am lucky and I still have the power to help others who are worse off than me. I appreciate the people and the staff. I like getting to meet others like me. I feel encouraged, happy and able to do more. I am thankful and I honestly don't know what I would have done without VISIONS."

Zakiah, 64, Brooklyn

Zakiah is a caregiver. She helps care for her mother, who is 84 and has glaucoma. When Zakiah needed a place where she could learn the tools that would allow her to be the kind of caregiver she wanted to be, VISIONS stepped in. VISIONS caregiver support group provides the educational training and the social and emotional outlet she needed. The group meetings became her time and her space—a place where she can go and talk about her mother and know she is not alone. "We are not alone as caregivers," she says. "VISIONS staff and members are there for support and give so much of their time."

In addition to learning about herself and caregiving, Zakiah also learned the crucial life lessons of valuing patience and empathetic listening. "The group taught me how to be a little more patient," she says. "When I stop myself and listen to what my mother is saying, I am able to see that my mom is still her and to appreciate that more." She also learned the importance of knowing her limits in helping a loved one. That was a hard task for her to accept, but when she noticed that she was neglecting her own health and not going to appointments, she had to take a step back and take care of herself.

"As caregivers, we run ourselves into the ground until we can no longer run," Zakiah says. "There was an example I heard once that has stood with me to this day: When you're on an airplane and the plane is falling, you have to put your mask on first before you can put on anyone else's because if you can't breathe who will ultimately be there for that loved one. Because of VISIONS, I know that I am not alone with these feelings, and there are great strategies and support available to people caring for a loved one with vision loss."



Sammi, 17, Volunteer

My volunteer experience at VISIONS has really shaped my perception of people who are blind or visually impaired. It has taught me a lot regarding the perspectives of these people. That even though they are physically handicapped, they still are able to accomplish daily tasks that are done by everyone else. "Don't judge a book by its cover" is a saying that really suits the stereotypes and prejudices that are placed on the disabled, and I think my experience with VISIONS really helped prove many of these stereotypes false.

Juleissy, 17, Volunteer

I have learned basic necessary life skills, and I'm so glad I was a part of this program. Volunteering is something I've always wanted to do, and it's something I will forever continue to do whether it is with this program or not. I truly love helping others and giving back whenever I can. Home visits were my favorite. Traveling to a client's house made me content because I knew I was on my way to help someone in need, someone who had a disability and wasn't able to do certain things.

I was the person they counted on, and I believe I made my clients happy. I love the feeling of helping someone and knowing someone who really needs my help appreciates it. At VISIONS, I have learned the most valuable lesson of my life, and this is that everything is possible if it is wanted and worked for. I had the privilege of learning this day by day with the seniors at VISIONS. Despite having little to no sight, they live their lives without making themselves any less than anyone who has full sight and that to me is proof that everything is possible.

On Aug. 6, 2017, VISIONS proudly launched New York State's first and only residential Vocational Rehabilitation Center (VRC) for blind youth. VISIONS President, CEO, Board Members, and the NYS Acting Commissioner (Office of Children and Family Services) Sheila Poole (6th from the left) at the Grand Opening Ribbon Cutting Ceremony.





Frank preparing for his job interview using "talking software" to hear the text read to him.



Janeen Terrana, a make-up artist and long-time VISIONS volunteer shows Marie how to apply her makeup without vision.

Four blind children at the August children's program at VISIONS Center on Blindness in Rockland County. They toured the ambulance and learned about emergency services.







Blind students spend a day at the local mall reinforcing their mobility skills and budgeting their allowance.



Blind Students playing basketball.

(From left to right) Jim Baumann, Robbie Davis, Doug Borck, and Michael Greenspan at the 32nd annual golf and tennis outing on May 23, 2017, at the beautiful Fairview Country Club in Greenwich, CT.

Gary Bagley of New York Cares; Mark J. Kator of the Isabella Geriatric Center; Nancy T. Jones, the President of VISIONS Board of Directors; and Marc Kutner of Akuity Social Enterprises being honored at the Manhattan Dinner at AIG Headquarters on Sept. 14, 2017. Rebecca Alexander (3rd from left) wowed the crowd with her personal story of losing her vision and hearing, and gaining a full life in the process.





Honoree Lion 20-K1 District Governor Charles W. McBride with guests at the Queens Dinner at Douglaston Manor on Sept. 26, 2017.



Allyson receiving an orientation and mobility lesson on how to navigate using a cane.

Board of Directors As of March 2018

Nancy T. Jones President Chair, Executive Committee Chair, Special Events Committee Trustee, Fund for the Blind

Steven E. Kent Vice President Chair, Audit Committee

Cynthia Stuen, PhD Vice President, Lion Chair, Program Committee

Burton M. Strauss, Jr. Treasurer Chair, Finance Committee

Kenneth J. Gralak Assistant Treasurer, Lion

Jasmine M. Campirides Secretary Mal L. Barasch Chair, Legal/Bequest Committee

Sheldon I. Berg Director Chair, Nominations Committee

Steven E. Bernstein Director, Lion

Mannie Corman Director, Lion

Donald F. Dunning Director, Lion Chair, VRC Committee

Lucius L. Fowler Director Trustee, Fund for the Blind

Frances Freedman Director, Lion

Gloria Fu Director

Theodore P. Klingos Director

Johan S. Marfey Director, Lion

James McGroarty, MD Director, Lion **Richard J. Miller, Jr.** Director Trustee, Fund for the Blind

Angelo Purcigliotti Director Lions Past District Governor

Denise G. Rabinowitz Director

Jagadish B. Rao Director Lions Past District Governor

Peter A. Roffman Director Chair, Strategic Planning Committee

Henry Saveth Director, Lion Chair, 500 Greenwich Street Committee

Robert Schonbrunn Director, Lion

Nora Xie Director

Fact: Blind youth without college degrees and limited technology skills have difficulty qualifying for jobs.

Solution: VISIONS youth services emphasize skill training and VISIONS residential vocational rehabilitation center focuses on blind youth age 18 to 22 who graduate work ready.

VISIONS services for the blind and visually impaired

OFFICERS

President Nancy T. Jones* Vice President Steven E. Kent Vice President Dr. Cynthia Stuen∞ Treasurer Burton M. Strauss, Jr. Asst. Treasurer Kenneth J. Gralak∞ Secretary Jasmine Campirides

BOARD OF DIRECTORS

Mal L. Barasch Sheldon I. Berg∞ Steven E. Bernstein∞ Mannie Corman∞ Donald F. Dunning∞ Lucius L. Fowler* Frances Freedman∞ Gloria Fu Theodore P. Klingos* Iohan S. Marfev∞ Dr. James McGroarty∞ Richard J. Miller, Jr.4 Angelo Purcigliotti∞ Denise G. Rabinowitz Jagadish B. Rao∞ Peter A. Roffman Henry Saveth® Robert Schonbrunn∞ Nora Xie

ADVISORY COUNCIL

Lois Wagh Aronstein® Kenneth Butkowski, II® Joyce Cochran® Joseph L. Corace^A Ronald C. Delo® Susan Hale Robert S. Loeb® Howard A. Neuman Michael O'Halloran® David J. Orenstein Richard P. Simon Allister Tib Wesson Dr. Albert D. Widman John Winthrop Stuart S. Wizwer®

ADVISORY BOARDS

Bronx Brooklyn Manhattan Queens Senior Center VCB

EXECUTIVE DIRECTOR/CEO Mrs. Nancy D. Miller∞

* Trustee, Fund for the Blind ∞ Lion ^ Kiwanian

A copy of our most recent financial statement is available by writing to VISIONS or the NYS Dept of Law Charities Bureau I 20 Broadway, 3rd Floor NY, NY 10271

VISIONS Treasurer's Letter

To provide VISIONS services, we received funds from a number of sources. During the year we generated \$7.8 million, excluding realized and unrealized gains in our investment accounts. Of this amount, contributions and bequests and special events decreased 32.9% to \$1.1 million, while government support increased to \$4.8 million from \$3.2 million generating a combined 59% of our total receipts. This includes a one time grant from the Dormitory Authority of the State of NY (DASNY) in the amount of \$1 million dollars. Over 39% of our income was derived from investments, which includes operational appreciation of \$2.2 million. The remaining revenues came from miscellaneous sources.

Operating expenditures for VISIONS fiscal year ended September 30, 2017 were \$8.6 million compared to \$8.0 million the previous year, a 7.5% increase. Of this amount, \$7.7 million (89%) was spent for program services at VCB, Selis Manor and in the many communities we serve. The financial statement shows the breakdown of this spending between our three programs. Management and general costs equaled 8% of our expenses while fundraising requirements were only 3%. Salaries and benefits comprised 77% of our total expenses.

VISIONS has completed building a Vocational Rehabilitation Center. The approximate cost of the building is \$9.1 million. VISIONS has raised these funds through individual donations and unrestricted and endowment funds.

VISIONS net assets increased 10% to \$96.9 million. Of this amount, only 19% (\$17.9 million) are unrestricted assets, with the remaining 81% being permanently or temporarily restricted with substantial restraints attached to their use. Within the \$17.9 million unrestricted net assets is \$9.8 million in fixed assets.

Since 1984, our financial statements have included sizable permanently restricted net assets. These net assets largely reflect endowment moneys known as "The Fund for the Blind," which is now a part of VISIONS. It is important to note several factors regarding the Fund so as to accurately interpret the data. The Fund for the Blind is a separate perpetual endowment fund operated within VISIONS by four independent selfperpetuating trustees, not by VISIONS full board of directors. It was created by a court order upon the dissolution of an agreement with Beekman Downtown Hospital which transferred to VISIONS funds its trustees had managed within Beekman. The order provided for VISIONS to receive the income of the Fund, gave the trustees complete control over its management and distribution in perpetuity and permitted additional distributions to VISIONS at the trustees discretion. The Fund's assets, therefore, are not controlled by VISIONS nor freely available for its use and are not subject to VISIONS spending policies relating to permanently restricted assets. The trustees determine the amount of the Fund that will be made available for operations and, occasionally, the programmatic or capital uses of a portion of the funds. Restrictions exist which impede even the Trustees' ability to expend principal from The Fund for the Blind.

with M. Stress, f.

Burton M. Strauss, Jr. Treasurer

 Visions center on blindness (vcb)
 Visions at selis manor
 Visions rehabilitation services

 Visions / Services for the blind and visually impaired
 Visions / Services for the blind and visually impaired
 Visions / Services for the blind and visually impaired

 Tel: 212-625-1616
 Fax: 212-219-4078
 e-mail: Info@visionsvcb.org
 website: www.visionsvcb.org

VISIONS/Services for the Blind and Visually Impaired

Statements of Activities and Changes in Net Assets Year Ended September 30, 2017

(With summarized comparative amounts for the Year Ended September 30, 2016)

		Temporarily	Permanently	Total		
		Unrestricted	Restricted	Restricted	2017	2016
Revenues, gains and other support						
Contributions and bequests		\$ 270,855	\$ 757,474	\$ -	\$ 1,028,329	\$ 1,563,770
Community events	\$119,311					
Less direct expenses of community events	(27,012)	NI Constant Statement			92,299	92,729
Government support		162,929	4,674,573	1.	4,837,502	3,156,065
Special events	107,029					
Less direct expenses of special events	(48,646)	58,383	*		58,383	56,831
VCB contributions		13,684	-		13,684	14,984
Interest and dividends		130,847	1,593,544		1,724,391	1,753,693
Net realized and unrealized gain on investments,						
net of investment fees of \$480,663		549,716	1,623,925	7,041,114	9,214,755	5,079,319
Gain on beneficial interest in perpetual trusts		5 (-	241,960	241,960	120,596
Donated services		(2)	-	1	-	42,540
Other revenues		21,207	7,465	-	28,672	47,000
Net assets released from restrictions (Note 5)		16,339,884	(8,839,884)	(7,500,000)	<u> </u>	
Total revenues, gains and other support		17,639,804	(182,903)	(216,926)	17,239,975	11,927,527
Expenses						
Program services						
VCB		1,539,842	-	340	1,539,842	1,165,611
Community services		4,643,240	-	0 .	4,643,240	4,452,707
Selis Manor		1,472,457	-		1,472,457	1,412,259
Total program services		7,655,539	. <u> </u>	<u> </u>	7,655,539	7,030,577
Supporting services						
Management and general		725,095	-	5 4 0	725,095	682,835
Fund raising		215,821			215,821	261,108
Total supporting services		940,916			940,916	0/3 0/3
rotar supporting services		940,910				943,943
Total expenses		8,596,455			8,596,455	7,974,520
Change in net assets		9,043,349	(182,903)	(216,926)	8,643,520	3,953,007
Net assets - beginning of year		8,898,744	681,694	78,691,210	88,271,648	84,318,641
Net assets - end of year		\$17,942,093	\$ 498,791	\$ 78,474,284	\$ 96,915,168	\$ 88,271,648



VISIONS/Services for the Blind and Visually Impaired

Statements of Financial Position September 30, 2017

(With summarized comparative amounts as of September 30, 2016)

	2017	2016
Assets		
Cash	\$ 615,528	\$ 995,859
Investments - unrestricted (Note 3)	6,163,418	5,828,479
Interest and dividends receivable	44,700	6 40,299
Government grants receivable	2,184,741	914,883
Contributions receivable, net (Note 2)	237,500	487,278
Prepaid expenses and other assets	150,210	5 120,359
Fixed assets, net	9,832,858	3 1,734,114
Beneficial interest in perpetual trusts (Notes 3 and 6)	3,634,344	3,392,384
Long-term investments - permanently restricted (Note 6)	74,839,940	75,298,826
Total assets	\$ 97,703,25	\$ 88,812,481
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 635,253	\$ 329,517
Advances	152,830	211,316
Total liabilities	788,083	540,833
Net assets		
Unrestricted	17,942,093	8,898,744
Temporarily restricted (Note 5)	498,79	681,694
Permanently restricted (Note 6)	78,474,284	78,691,210
Total liabilities and net assets	\$ 97,703,25	\$ 88,812,481

For a complete copy of VISIONS Fiscal Year 2017 Financial Statement issued by our Auditors, Mazars USA LLP, contact Natalia S. Young at nsyoung@visionsvcb.org or call 212-625-1616 ext. 120

Contributions from October 1, 2016 - September 30, 2017

\$10.000 - \$499.000 Anonymous Blauvelt Lions Charities, Inc. Cold Spring Lions Club Estate of Irene H. Cohn Lucius L. and Rhonda N. Fowler Nancy T. Jones JP Morgan Chase Bank, N.A. Lavelle Fund for the Blind, Inc. Lions Club of Somers Lions District 20R1 Charities, Inc. Moses L. Parshelsky Foundation Norman & Bettina Roberts Foundation, Inc. Reader's Digest Partners for Sight Fdn. Robert A. Schonbrunn The Barker Welfare Foundation The David Kimmel Foundation The Fan Fox & Leslie R. Samuels Fdn. The New York Community Trust Hedi H. White

\$5,000 - \$9,999

American International Group Arnold K. Davis & Co., Inc./Mr. and Mrs. Robert A. Davis Demarest Lloyd Jr. Foundation Fiduciary Trust Company Intl. Marc Kutner Lions Club of Mount Vernon Martha W. Straus-Harry H. Straus Fdn. Mattituck Lions Club Nancy D. and Gerald Miller Jonathan D. Notaro Rochelle & David A. Hirsch Foundation, Inc. Peter A. Roffman Harriette K. and Burton M. Strauss, Jr. VASCA, Inc.

\$1,000 - \$4,999

1919 Investment Counsel Arthur J. Gallagher & Co. Assured Guaranty Corp. Mr. & Mrs. Mal L. Barasch Sandra Bass BeneCard Services, Inc. - PBF Douglas Andrew Borck Kristen Caroselli Franco Chiaramonte Consigli Construction NY, LLC Mannie Corman Cotiviti USA, LLC Elizabeth Depicciotto Stephen J. DiLascio Doolittle Family Foundation Douglass Winthrop Advisors, LLC Ed Lucas Foundation, Inc. EmblemHealth Services, LLC Estate of Claire Wagner Estate of David H. Boxer Estate of Eli & Diane Rudolph Norma P. Eversley Fordham Road District Ralph M. Freydberg Gertler & Wente Architects, LLP Marc Goldstein Kenneth J. Gralak Michael D. and Ellyn S. Greenspan Hendrick Hudson Lions Club Hutch Metro Center I, LLC International Research & Exchanges Board, Inc. Alan L. Jacobs John Francis Conway Consulting, LLC Donna Karlson

Steven E. and Catherine G. Kent Lois and Leo Kuperschmid Lions Club of Bedford Village Lions Club of Larchmont Lions Club of Oyster Bay Lions Club of Pleasantville Lions Club of the Bronx Clara F. Londoner Johan S. and Lynn A. Marfey Marilyn Masiero James McGroarty, M.D. Metro Optics Eyewear, Inc. Metzger-Price Fund, Inc. Mill Basin-Bergen Beach Lions Club New York Gaming Association, Inc. New York Highbridge Lions Club New York Hunts Point Lions Club New York University Margaret M. and Douglas E. Nordlinger North Babylon Lions Club North Salem Lions Club NY Japanese-American Lions Club Gayle Oneil OSIA NYS Grand Lodge Foundation, Inc. Israel O. and Precious W. Owodunni Pisacano Eye Surgery & Laser Specialists Port Jefferson Lions Club Jon and Anne Postyn Preferred Home Care of NY R.A.I.N. (Regional AID For Interim Needs, Inc.) Denise G. and Jonathan D. Rabinowitz PDG Jagadish B. and Peggy Rao Victor M. Rosenzweig S&P Global Henry Saveth Kenneth D. and Marcia B. Schlechter Sight Improvement Center, Inc. Scott and Theresa Simpson Sol and Margaret Berger Foundation Spanish Speaking Elderly (RAICES) Stein Riso Mantel McDonough, LLP Dr. Cynthia Stuen and Rev. William Weisenbach The Baumann Family Foundation The Kopp Family Foundation Inc The New Yankee Stadium The Randi and Clifford Lane Foundation, Inc. Theodor and Renee Weiler Foundation, Inc. Paul R. Trebilcock and Deborah W. Dorsey Tuckahoe Eastchester Lions Club VisionServe Alliance **Orlo Wagoner** John and Libby Winthrop Yonkers Racing Corporation

\$500 - \$999

Wilma Alonso Altman Foundation Nandanie Appana Fredric C. Apter Mark E. Arroll Babylon Lions Club Charities, Inc. David L. and Jan Ball Bruce Balsam Stephanie Belanich Bell Realty Steven E. and Joy Blair-Bernstein **Richard Blatt PIP Al Brandel** Brooklyn Caribe Lions Club Brooklyn Crown Heights Lions Club Jasmine M. Campirides Pernell N. Celestine

Central Brookhaven Lions Club Fred S. Claar **Douglass Coffman** Con Edison Joseph L. and Nydia E. Corace **Cutchogue Lions Club** Robert Dietz Donald F. Dunning Earthshare Alexander Eisenberg Entergy F and F Insurance Florence & Melvin J. Cohen Fraternal Order of Police Howard K. Freilich David Goldberg Goldman, Sachs & Co. Karen Granville **Greenwich Lions Club** Matthew Gullotta David Haas Richard L. Hecht Irwin Siegel Agency, Inc. Carol Jarcho James and Marie Anne Karanfilian Mark Kator Katten Muchin Rosenman LLP Thomas R. King Paul W. Lauterback III Dong-Joon and Duck-Ja Lee Martin Lee, M.D. Carla Lewis-Irizarry Lions Club of Bensonhurst Lions Club of Long Beach Lions Club of Mount Kisco Little Neck Douglaston Lions Club, Inc. Neldy Martinez Maspeth Lions Club Charles McBride Joseph A. McManus PDG Edward "Skip" Meinhold Monroe College Michael Nash New York Cosmopolitan Lions Club New York Cuban Lions Club New York Impacto Lions Club New York Manhattan Lions Club New York Methodist Hospital Lion Norman G. Newman - CPA Jan A. Nilsen North Rockland Lions Club North Sea Lions Club North Shore Lions Club Richard J. and Jane Novick Michael and Virginia E. O'Halloran James and Laurien K. Oestreich Michael V. Oneal Anne Carin Pai Peace of Mind Management, Inc Dr. David A. Perry Mr. & Mrs. Carl Pforzheimer, III Sandra Picillo Leonard Plaine, M.D., P.C. William A. and Ronnie N. Potter PDG Angelo and Ellen Purcigliotti Ramapo Lions Club Ravenswood Lions Foundation, Inc. Peter and Karen M. Rivoir **RRU** Research Salcare Home Health Services, Inc. Shelter Island Lions Club St. Michael's Cemetery

Kenneth Stephens Willie Stephens Steven Stern Strong Foundation of New York Stuy Park Lions Club Tappan Zee High School The Children's Aid Society The Ed Lee & Jean Campe Foundation, Inc. Mindy and Marc Utay Irina and Emerich Vainrib Juana and Hector Valdez Verizon **Robert Vinton** Patricia J. Volland Washington Heights Inwood Lions Club Budd Wiesenberg Woodside Interamerican Lions Club Edward Zeman

In-Kind Donations

Acquista Trattoria Kirk and Roslyn Adams Moozam Ali Frederic C. Apter Arthur Avenue Caterers/David Greco Avli Little Greek Tavern Linda Avrick Gary Axelbank Greg Babiec Annalyn Courtney Barbier Barclay Center/Roland Guevara Bowlmor AMF/Jessica Davenport Maryann Boylan Bronx Community Wellness/Brian Salazar Bronx Tax Man/John Cerini Brooklyn Children Museum/Eric Pannell Brooklyn Museum/Laval Bryant Brooklyn Nets/Joe Grande Valerie Buckner **Richard Bungarz** BVM USA MODA Inc./Alexandra Lapegna Julie Cantwell Carnegie Hall/Matthew Scarella Catherine Stein Designs/FAF/Sylvia Rivers Chandni Salon & Spa Chocolations/Maria Valente Jeanette Christie Christie & Co Salon/Lois Christie City Winery/Ross Garton Daniela Coope Joseph L. Corace Crosstown Diner/ Bill Tsibidis Robert A. Davis Donovan's Tavern/Martin Picone Rosemary Durso Dutzi Design Inc./Ariane Dutzi Eifert, French & Ketchum/Fred L. Greenfield Elliot Horowitz & Company LLP/Bruce Balsam Empire City Casino/Taryn Duffy Tara Factor Fairway Market F. A. F. Inc./Catherine Stein Designs/Sylvia Rivers Gilda Finazzo F & J Pine Restaurant/Dominique Maitta Ellen Gasnick Nancy Gershman Alyssa Gersony Roberta Gjonaj Jennifer Goldman Greek Family Kitchen Mildred Green Paul and Kathrine Gregory

Guadalupe Herrera Goldie Hertz Karen Holmgaard Hampton Inn & Suites Yonkers/Diane Farrah Ali Hoolin-Baier lavarone Bros. Inspired Chiropractic/Dr. John McAtamney Joan Kaplan Donna Karlson Chris Kelly Rosalie Larosa Doriane Lazare Lenz's Delight Catering Inc./Nasser Hashash Local & Vine/Nicole Rudolph Donna Madnick Neldy Martinez Mary Kay Cosmetics/Jeanette Christie Rosalyn McDavid Barbara McDonald Kristal Melendez Nancy D. and Gerald Miller Neo Fifth/Sue Prieto New York Country Club/Garrett Hirsch New York Jets/Andrew R. Agro New York Mets New York-Presbyterian Brooklyn Methodist Hospital/ Lyn Hill NY Yankees/Carol Laurenzano Nothing Forgotten, Inc. NYBG/Elizabeth Figueroa Oasis Day Spa/Bruce Schoenberg Tetyana Oliynyk P. S. Marcato Elevator Co., Inc./David Marcato Arthur Pentimone Derek Pollitt Preferred Home Care/Sandra Picillo Premier Designs/Chasity Picillo Susie Previti **Push Fitness** Jim Quent Franco Raicovich **Riverspring Health Plans/Neldy Martinez** Liz Shaw Marion Sheppard Lorraine Sheridan Sight Improvement Center, Inc./Charles S. Hollander Barbara Smith Sterling National Bank/Dominic Mazza Gail Sussman Swarovski North America, Ltd./Alexa Yidiaris Totem Tamers/Julie Stampler Trader Joe's Tai Tran Turner/Alanna Olken Westchester Broadway Theater/Ginny Baisi **Yvonne Whitehurst** Chrisenthi Wijesekera Yonkers Brewing Company/Jackie Rubbo You're Invited to Celebrate

Special Thank You for their Support:

2017/2018

U.S. Senator Kirsten Gillibrand

U.S. Congressman Jerrold Nadler

NYS Governor Andrew M. Cuomo NYS Senator Brad Hoylman

NYS Assembly Member Richard Gottfried

NYS Office of Children and Family Services Sheila J. Poole, Acting Commissioner

NYS Commission for the Blind Brian Daniels, Associate Commissioner

Village of New Hempstead Mayor Avroham Sicker

NYC Mayor Bill de Blasio

Mayor's Office for People with Disabilities Victor Calise, Commissioner

NYC Borough Presidents

Eric Adams Gale Brewer Ruben Diaz, Jr. Melinda Katz

NYC Council Members

The New York City Council Speaker Melissa Mark-Viverito (2017) Speaker Corey Johnson (2018) Maria del Carmen Arroyo Margaret Chin Andrew Cohen Robert Cornegy Inez E. Dickens Daniel R. Garodnick **Barry Grodenchik** Mark Gjonaj Ben Kallos Peter Koo Mark Levine Rosie Mendez Anabel Palma Ydanis Rodriguez Deborah Rose James Vacca Paul Vallone

NYC Department for the Aging

Donna Corrado, Commissioner

Government Contracts

NYC Dept of Youth & Community Development NYC Department for the Aging NYS Commission for the Blind NYS Comptroller NYS Department of Health NYS Dormitory Authority NYS Employees Federated Appeal

Contracts Associated Blind HDFC Public Health Solutions New York State Preferred Source Program for the Blind

We apologize for any omissions. To report any concerns please email nsy@visionsvcb.org



VISIONS/Services for the Blind & Visually Impaired meets all of the BBB Wise Giving Standards and is an accredited charity and member of the BBB seal program for Charity Accountability.

ny.give.org

VISIONS does not sell or otherwise make available the names, addresses or phone numbers of our donors to anyone. However, donors of major gifts or grants may be thanked by name in VISIONS newsletter, in VISIONS Annual Report, on the VISIONS website or in other print materials such as brochures, or at appropriate events. If requested, we will refrain from thanking a donor publicly.

VISIONS will honor all requests to be removed from our mailing list or to limit the mailings you receive from us.

We appreciate the generosity of our supporters and are respectful of the privacy of our donors and friends.



500 Greenwich Street, 3rd Floor New York, New York 10013-1354 Phone: 212-625-1616 Fax: 212-219-4078 Toll-free: 1-888-245-8333 Email: <u>info@visionsvcb.org</u> Website: <u>www.visionsvcb.org</u>



Incorporated as a 501(c)(3) charity in 1926

Our Vision is for Everyone to See What is Possible!